

InBank Launches New SBA Lending Division as INTQ Financial

inbank.com/inbank-launches-new-sba-lending-division-as-intq-financial/



INTQ Teams Up With NOVATRAQ® Systems, LLC To Offer Small Business Loans Nationwide

Denver, CO – September 13, 2023 – InBank, a growing independent commercial bank serving the Colorado Front Range, southern Colorado, and northern New Mexico markets, announced today that it has launched a new small business lending division branded as INTQ Financial (INTQ). In a strategic partnership with NOVATRAQ®, a premier cloud-based software platform for small business lending, INTQ Financial will originate and service SBA 7(a), SBA 504, and USDA loans to borrowers nationwide. This move follows the announcement in May 2023 that InBank was selected by the Small Business Administration (“SBA”) as the “Small Bank Lender of the Year” for the state of Colorado. InBank plans to expand its existing SBA lending team and add additional resources to create the new division, which will be led by industry veteran Tim Romano as Managing Director of INTQ Financial.

“We are thrilled to be launching INTQ Financial to deepen our commitment to SBA lending, and to pursue new opportunities for InBank through INTQ Financial. We aim to make the SBA and USDA lending process easier for small businesses, and we also plan to work in cooperation with other banks that don’t have SBA lending capabilities,” says Ed Francis, Chairman and CEO of InBank. “We look forward to combining Tim

Romano’s SBA lending expertise and the long-term relationship with NOVATRAQ to provide small business customers and bankers with the most robust and integrated small business lending solutions available in the marketplace.”

As a division of InBank, INTQ Financial will be headquartered in the bank’s Greenwood Village, Colorado location. In addition to its existing Colorado presence, INTQ has already begun its expansion plans with the addition of SBA Sales Executives in key markets for the company, including Arizona and Georgia, and expects to continue hiring experienced loan origination and servicing professionals to support its growth plans.

“This is a unique opportunity to build upon InBank’s Lender of the Year status in Colorado and grow it into a national presence,” says Tim Romano, Managing Director of INTQ Financial. “I understand the vision that Ed Francis and NOVATRAQ’s founder and CEO, Louis Taylor, have for INTQ Financial – their shared commitment to excellence and customer experience – and I am looking forward to leading our team focused on executing that vision.”

About InBank

InBank is the wholly-owned subsidiary of InBankshares, Corp (OTCQX:INBC), a Colorado-headquartered bank holding company. InBank is an independent commercial bank growing throughout the Colorado Front Range and serving southern Colorado and northern New Mexico markets. At June 30, 2023, InBank had \$1.30 billion in total assets. InBank offers a full suite of commercial, business, personal and private banking solutions with a focus on personalized service, technology and local decision-making. InBank was built on the entrepreneurial spirit and is led by a team of experienced banking professionals committed to the mission of positively impacting the lives of its customers, communities and associates. For more information, visit www.InBank.com.

Forward-Looking Statements

This press release contains, among other things, certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, without limitation, statements preceded by, followed by, or that include the words “may,” “could,” “should,” “would,” “believe,” “anticipate,” “estimate,” “expect,” “intend,” “plan,” “projects,” “outlook” or similar expressions. These statements are based upon the current belief and expectations of InBank’s management team and are subject to significant risks and uncertainties that are subject to change based on various factors (many of which are beyond InBank’s control). Although InBank believes that the assumptions underlying the forward-looking statements are reasonable, any of the assumptions could prove to be inaccurate. Therefore, InBank can give no assurance that the results contemplated in the forward-looking statements will be realized. The inclusion of this forward-looking information should not be construed as a representation by InBank or any other person that the future events, plans, or expectations contemplated by InBank will be achieved.

All subsequent written and oral forward-looking statements attributable to InBank or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above. InBank does not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date the forward-looking statements are made, except as required by law.

#

Visit [INTQFinancial](#)